



How to Make a Million Dollars Playing the Guitar

Douglas Ashton Niedt

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A no-nonsense guitarist's guide to making a living in the music business. This isn't about overnight success or becoming a millionaire. The book tells you how to earn a million dollars in the music business over the course of your career. And, how to have a fulfilling life doing it. Niedt explains the importance of having a mission in life, maintaining a positive mental attitude, learning from failure, facing the brutal facts of reality, and perseverance. Read valuable advice and seldom-covered information on strategies for recording, making CDs, purchasing equipment, building your website, selling on the Internet, good business procedures, how to stay financially healthy, and taxes. Written by recording and concert artist Douglas Niedt, chairman of the guitar program at the Conservatory of Music and Dance, University of Missouri--Kansas City.

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